

# GTAR MLS STATISTICS FOR THE MONTH OF MARCH 2006

*These figures do not include private sales or new construction.*

|   | 2006          | 2005          | Year to Date 2006 | Year to Date 2005 |
|---|---------------|---------------|-------------------|-------------------|
| Residential-Homes Sales   | 1,867         | 2,070         | 4,486             | 4,854             |
| Condos, Townhouses, Patio Homes, & Villas Sales                   | 303           | 223           | 752               | 556               |
| Total Residential Sales*  | 2,300         | 2,475         | 5,569             | 5,834             |
| Commercial Sales  | 30            | 31            | 102               | 75                |
| Total Dollar Volume for Residential Sales                         | \$513,191,422 | \$499,449,126 | \$1,224,618,417   | \$1,120,283,107   |
| Total Dollar Volume for Condos, Townhouses, Patio Homes, & Villas | \$60,844,824  | \$46,764,661  | \$149,999,325     | \$109,208,083     |
| Total Dollar Volume for Vacant Land                               | \$32,140,900  | \$25,374,342  | \$75,748,024      | \$62,672,736      |
| Total Dollar Volume for Duplexes, Tri's & Quads                   | \$8,576,700   | \$5,363,403   | \$20,459,976      | \$16,053,355      |
| Total Dollar Volume for Commercial Sales                          | \$12,921,990  | \$10,095,956  | \$45,941,322      | \$53,044,156      |
| New Residential Listings*   | 5,789         | 3,303         | 15,853            | 9,502             |
| New Commercial Listings   | 106           | 93            | 368               | 281               |
| Average Residential Sales Price                                   | \$267,976     | \$226,855     | \$270,956         | \$218,480         |
| Average Condo, Townhouse, etc. Sales Price                        | \$200,808     | \$209,707     | \$199,860         | \$195,612         |
| Total Residential Contracts                                       | 4,702         | 5,179         | -----             | -----             |
| Total Residential Listings*                                       | -----         | -----         | 14,192            | 4,461             |
| Total Commercial Listings   | -----         | -----         | 671               | 553               |

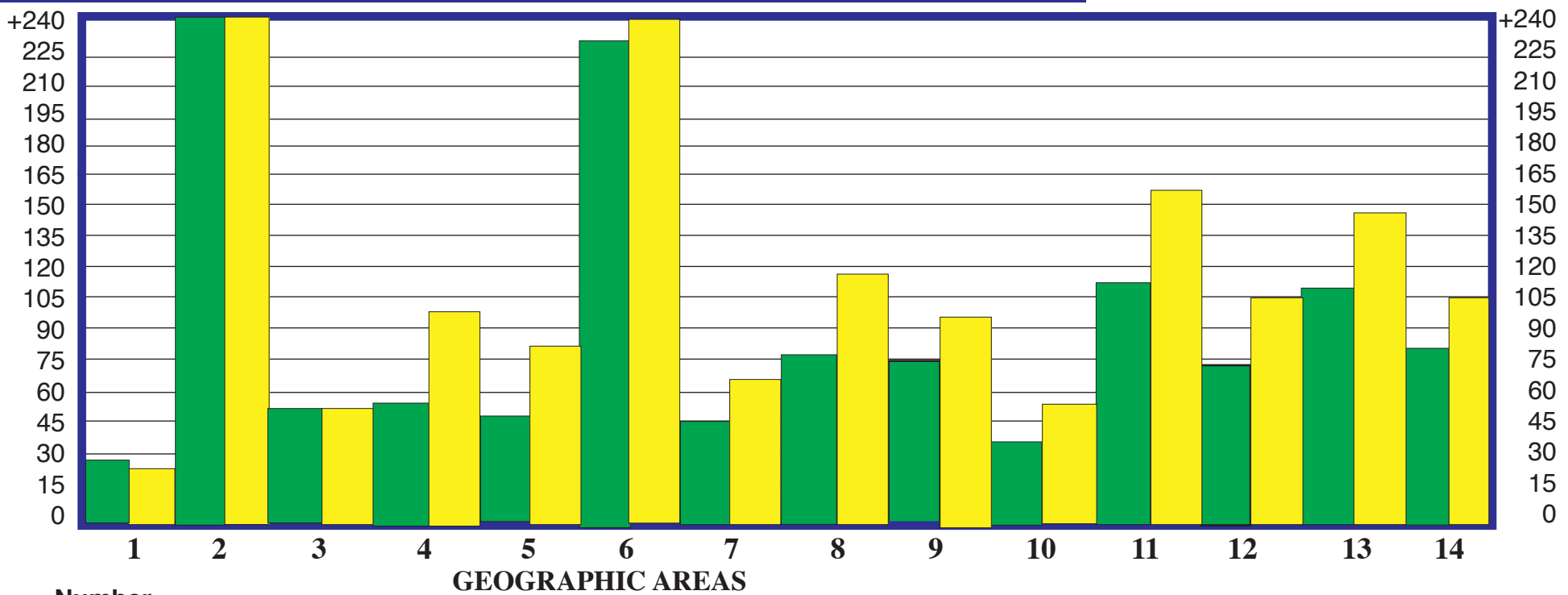
\*Residential, Condos, Townhouses, Patio Homes, Vacant Land, Duplexes, Tri's, and Quads

| Time on Market     |   | #Units |
|--------------------|---|--------|
| 0 - 30 Days        | - | 538    |
| 31 - 60 Days       | - | 672    |
| 61 - 90 Days       | - | 423    |
| 91 - 120 Days      | - | 310    |
| More than 120 Days | - | 469    |

| Type of Financing | #Units |
|-------------------|--------|
| Cash              | 215    |
| Conventional      | 1,876  |
| FHA               | 39     |
| VA                | 26     |
| Assumption        | 207    |
| Other             | 49     |

## MLS Map Area Codes

|                          |                                     |
|--------------------------|-------------------------------------|
| 1 Rural E. Hillsborough  | 238,242,250,251,253,255,274,276-281 |
| 2 Brandon                | 268,269,270,271,273,275             |
| 3 Plant City             | 252,254,256,257                     |
| 4 SunCity,Ruskn,AploBc   | 282,283,284                         |
| 5 New Tampa              | 236,237,249                         |
| 6 Pasco                  | 171-196                             |
| 7 Temple Terrace/USF     | 239,244,245,247                     |
| 8 North Central          | 220,224,240,241,243,246,248         |
| 9 Central Tampa          | 201-203,205-207,260-264             |
| 10 East Tampa            | 265,266,267,272                     |
| 11 S.Tampa/Davis Islands | 208-217                             |
| 12 Town & Country        | 204,222,223                         |
| 13 Carrollwood           | 221,225,226,227,232                 |
| 14 Lutz/North West       | 228,229,230,231,233,234,235         |



Number of Sales ■ RES. MARCH SALES ■ RES. FEBRUARY SALES

### MARCH 2006

| STAT AREA                | Number Of Sales | Average Sold Price | Total Sold Price     | Avg. DOM  |
|--------------------------|-----------------|--------------------|----------------------|-----------|
| Rural East Hillsborough  | 21              | \$233,328          | \$4,899,888          | 87        |
| Brandon                  | 452             | \$255,356          | \$115,420,912        | 44        |
| Plant City               | 81              | \$211,504          | \$17,131,824         | 43        |
| SunCity,Ruskin,ApolloBch | 97              | \$259,851          | \$25,205,547         | 55        |
| New Tampa                | 82              | \$398,372          | \$32,666,504         | 49        |
| Pasco                    | 290             | \$244,123          | \$70,795,670         | 49        |
| Temple Terrace/USF       | 66              | \$183,497          | \$12,110,802         | 44        |
| North Central            | 116             | \$165,540          | \$19,202,640         | 51        |
| Central Tampa            | 95              | \$170,780          | \$16,224,100         | 60        |
| East Tampa               | 55              | \$178,897          | \$9,839,335          | 27        |
| S. Tampa/Davis Islands   | 157             | \$501,220          | \$78,691,540         | 52        |
| Town & Country           | 105             | \$258,310          | \$27,122,550         | 36        |
| Carrollwood              | 145             | \$283,427          | \$41,096,915         | 41        |
| Lutz/North West          | 105             | \$407,459          | \$42,783,195         | 43        |
| <b>TOTALS</b>            | <b>1,867</b>    | <b>\$267,976</b>   | <b>\$513,191,422</b> | <b>49</b> |

### FEBRUARY 2006

| STAT AREA                | Number Of Sales | Average Sold Price | Total Sold Price     | Avg. DOM  |
|--------------------------|-----------------|--------------------|----------------------|-----------|
| Rural East Hillsborough  | 27              | \$231,241          | \$6,243,507          | 68        |
| Brandon                  | 343             | \$259,292          | \$88,937,156         | 40        |
| Plant City               | 51              | \$204,484          | \$10,428,684         | 55        |
| SunCity,Ruskin,ApolloBch | 55              | \$309,924          | \$17,045,820         | 84        |
| New Tampa                | 47              | \$410,116          | \$19,275,452         | 43        |
| Pasco                    | 231             | \$229,531          | \$53,021,661         | 47        |
| Temple Terrace/USF       | 45              | \$213,958          | \$9,628,110          | 63        |
| North Central            | 77              | \$161,938          | \$12,469,226         | 50        |
| Central Tampa            | 75              | \$171,263          | \$12,844,725         | 53        |
| East Tampa               | 37              | \$192,936          | \$7,138,632          | 41        |
| S. Tampa/Davis Islands   | 111             | \$461,399          | \$51,215,289         | 74        |
| Town & Country           | 71              | \$252,310          | \$17,914,010         | 36        |
| Carrollwood              | 108             | \$299,634          | \$32,360,472         | 37        |
| Lutz/North West          | 79              | \$374,371          | \$29,575,309         | 41        |
| <b>TOTALS</b>            | <b>1,357</b>    | <b>\$275,434</b>   | <b>\$343,328,942</b> | <b>52</b> |

| Price Class                 | Single-Family Unit Sales<br>Number of Bedrooms |              |              | Condo/<br>Co-op | Total Units  |
|-----------------------------|--|--------------|--------------|-----------------|--------------|
|                             | < 2  | 3            | > 4          |                 |              |
| \$ 29,999 or under          | 0  | 0            | 0            | 0               | 0            |
| \$ 30,000 - \$ 39,999       | 3  | 0            | 0            | 0               | 3            |
| \$ 40,000 - \$ 49,999       | 0  | 1            | 0            | 1               | 2            |
| \$ 50,000 - \$ 59,999       | 11   | 2            | 0            | 1               | 14           |
| \$ 60,000 - \$ 69,999       | 1  | 1            | 0            | 1               | 3            |
| \$ 70,000 - \$ 79,999       | 10   | 4            | 0            | 2               | 16           |
| \$ 80,000 - \$ 89,999       | 10   | 6            | 0            | 6               | 22           |
| \$ 90,000 - \$ 99,999       | 10   | 7            | 1            | 13              | 31           |
| \$100,000 - \$119,999       | 21   | 23           | 2            | 26              | 72           |
| \$120,000 - \$139,999       | 40   | 36           | 9            | 39              | 124          |
| \$140,000 - \$159,999       | 30   | 73           | 15           | 50              | 168          |
| \$160,000 - \$179,999       | 66   | 87           | 16           | 51              | 220          |
| \$180,000 - \$199,999       | 34   | 109          | 13           | 43              | 199          |
| \$200,000 - \$249,999       | 44   | 291          | 91           | 61              | 487          |
| \$250,000 - \$299,999       | 20   | 171          | 115          | 23              | 329          |
| \$300,000 - \$399,999       | 15   | 99           | 154          | 15              | 283          |
| \$400,000 - \$499,999       | 8  | 34           | 74           | 6               | 122          |
| \$500,000 and over          | 2  | 28           | 126          | 8               | 164          |
| <b>Totals</b>               | <b>325</b>                                     | <b>972</b>   | <b>616</b>   | <b>346</b>      | <b>2,259</b> |
| <b>Median</b> (thousands)\$ | <b>168.0</b>                                   | <b>222.5</b> | <b>320.0</b> | <b>172.5</b>    | <b>225.0</b> |
| <b>Mean</b> (thousands)\$   | <b>177.4</b>                                   | <b>240.6</b> | <b>402.6</b> | <b>201.0</b>    | <b>269.6</b> |