

GTAR MLS Statistics for March 2007

These figures do not include private sales or new construction

	2007	2006	Year to Date 2007	Year to Date 2006
Residential-Home Sales	1,087	1,867	2,810	4,486
Condominium Sales	140	303	380	752
Townhouse Sales	127	----	358	----
Villa Sales	35	----	73	----
Total Residential Sales*	1,443	2,300	3,778	5,569
Commercial Sales	16	30	50	102
Total Dollar Volume for Residential Sales	\$300,831,220	\$513,191,422	\$ 771,403,267	\$1,224,618,417
Total Dollar Volume for Condominiums	\$ 27,673,240	\$ 60,844,824	\$ 84,015,640	\$ 49,999,325
Total Dollar Volume for Townhouses	\$ 27,561,794	----	\$ 78,067,776	----
Total Dollar Volume for Villas	\$ 7,606,410	----	\$ 15,641,567	----
Total Dollar Volume for Vacant Land	\$ 7,355,350	\$ 32,140,900	\$ 23,751,748	\$ 75,748,024
Total Dollar Volume for Duplexes/Tri's/Quads	\$ 1,605,000	\$ 8,576,700	\$ 7,128,020	\$ 20,459,976
Total Dollar Volume for Commercial Sales	\$ 13,408,688	\$ 12,921,990	\$ 29,354,092	\$ 45,941,322
New Residential Listings*	4,971	5,789	15,015	15,853
New Commercial Listings	106	106	320	368
Average Residential Sales Price	\$ 282,519	\$ 267,976	\$ 278,917	\$ 270,956
Average Condo Sale Price	\$ 197,666	\$ 200,808	\$ 184,935	\$ 199,860
Average Townhouse Sales Price	\$ 217,022	----	\$ 218,527	----
Average Villa Sales Price	\$ 217,326	----	\$ 213,410	----
Total Residential Contracts	2,759	4,702	----	----
Total Residential Listings*	----	----	20,850	14,192
Total Commercial Listings	----	----	874	671

*Residential, Condos, Townhouses, Patio Homes, Vacant Land, Duplexes, Tri's and Quads

Time on Market	# Units
Less than 30 Days	262
31 to 60 Days	252
61 to 90 Days	221
91 to 120 Days	190
Over 120 Days	584

Type of Financing	# Units
Cash	147
Conventional	1,202
FHA	21
VA	19
Assumption	62
Other	58

MLS Map Area Codes	# Units
Rural E Hillsborough	238,242,250,251,253,255,274,276-281
Brandon	268, 269, 270, 271, 273, 275
Plant City	252, 254, 256, 257
Sun City/Ruskin, Apollo Bch	282, 283, 284
New Tampa	236, 237, 249
Pasco	171-196
Temple Terrace/USF	239, 244, 245, 247
North Central	220, 224, 240, 241, 243, 246, 248
Central Tampa	201-203, 205-207, 260-264
East Tampa	265-267, 272
S. Tampa/Davis Islands	208-217
Town & Country	204, 22, 223
Carrollwood	221, 225-227, 232
Lutz/North West	228-231, 233-235

March 2007

STAT AREA	Number of Sales	Average Sold Price	Total Sold Price	Avg. DOM
Rural East Hillsborough	12	\$348,959	\$4,187,508	85
Brandon	241	\$269,928	\$65,052,648	91
Plant City	37	\$191,994	\$7,103,778	104
Sun City, Ruskin, Apollo Bch.	84	\$242,653	\$20,382,852	108
New Tampa	55	\$410,050	\$22,552,750	114
Pasco	225	\$231,150	\$52,008,750	90
Temple Terrace/USF	28	\$245,639	\$6,877,892	79
North Central	66	\$158,125	\$10,436,250	103
Central Tampa	52	\$194,366	\$10,107,032	105
East Tampa	28	\$181,087	\$5,070,436	92
S. Tampa/Davis Islands	66	\$475,644	\$31,392,504	106
Town & Country	52	\$253,396	\$13,176,592	95
Carrollwood	78	\$339,256	\$26,461,968	81
Lutz/North West	63	\$413,020	\$26,020,260	91
TOTALS	1,087	\$282,519	\$300,831,220	96

February 2007

STAT AREA	Number of Sales	Average Sold Price	Total Sold Price	Avg. DOM
Rural East Hillsborough	16	\$303,023	\$4,848,368	85
Brandon	208	\$257,575	\$53,575,600	88
Plant City	35	\$201,955	\$7,068,425	91
Sun City, Ruskin, Apollo Bch.	58	\$307,085	\$17,810,930	140
New Tampa	39	\$425,261	\$16,585,179	83
Pasco	188	\$273,598	\$51,436,424	77
Temple Terrace/USF	187	\$229,053	\$42,832,911	93
North Central	48	\$171,505	\$8,232,240	86
Central Tampa	48	\$164,047	\$7,874,256	104
East Tampa	26	\$176,756	\$4,595,656	90
S. Tampa/Davis Islands	50	\$459,121	\$22,956,050	107
Town & Country	32	\$231,106	\$7,395,392	72
Carrollwood	63	\$285,886	\$18,010,818	81
Lutz/North West	55	\$409,582	\$22,527,010	85
TOTALS	1,053	\$278,254	\$285,749,259	92

Price Class	Single-Family Unit Sales			Condo/Co-op	Total Units
	Number of Bedrooms				
	< 2	3	>4		
\$ 29,999 or under	0	0	0	0	0
\$ 30,000—\$ 39,999	2	0	0	2	4
\$ 40,000—\$ 49,999	0	0	0	0	0
\$ 50,000—\$ 59,999	2	2	2	5	11
\$ 60,000—\$ 69,999	5	1	0	2	8
\$ 70,000—\$ 79,999	6	1	0	2	9
\$ 80,000—\$ 89,999	4	6	1	2	13
\$ 90,000—\$ 99,999	3	1	0	4	8
\$100,000—\$119,999	14	13	1	13	41
\$120,000—\$139,999	25	25	7	23	80
\$140,000—\$159,999	37	42	5	18	102
\$160,000—\$179,999	38	68	6	16	128
\$180,000—\$199,999	19	87	14	16	136
\$200,000—\$249,999	18	169	92	31	310
\$250,000—\$299,999	14	83	100	9	206
\$300,000—\$399,999	11	44	110	6	171
\$400,000—\$499,999	1	17	56	2	76
\$500,000 and over	1	15	82	6	104
Totals	200	574	476	157	1,407
Median (thousands) \$	160.0	210.0	305.0	174.9	224.9
Mean (thousands) \$	173.4	232.9	375.0	195.0	268.3

Sales by Price Range—Overall

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1—\$49,999	9	11	16	0	0	0	0	0	0	0	0	0	36	0.98%
\$50—\$59,999	7	15	16	0	0	0	0	0	0	0	0	0	38	1.03%
\$60—\$69,999	13	18	23	0	0	0	0	0	0	0	0	0	54	1.46%
\$70—\$79,999	9	5	17	0	0	0	0	0	0	0	0	0	31	0.84%
\$80—\$89,999	12	17	17	0	0	0	0	0	0	0	0	0	46	1.25%
\$90—\$99,999	10	9	10	0	0	0	0	0	0	0	0	0	29	0.79%
\$100—\$119,999	41	40	43	0	0	0	0	0	0	0	0	0	124	3.36%
\$120—\$139,999	62	57	83	0	0	0	0	0	0	0	0	0	202	5.48%
\$140—\$159,999	77	113	106	0	0	0	0	0	0	0	0	0	296	8.03%
\$160—\$179,999	120	112	119	0	0	0	0	0	0	0	0	0	351	9.52%
\$180—\$199,999	103	122	131	0	0	0	0	0	0	0	0	0	356	9.66%
\$200—\$249,999	227	251	283	0	0	0	0	0	0	0	0	0	761	20.64%
\$250—\$299,999	152	158	189	0	0	0	0	0	0	0	0	0	499	13.53%
\$300—\$349,999	98	91	76	0	0	0	0	0	0	0	0	0	265	7.19%
\$350—\$399,999	57	58	74	0	0	0	0	0	0	0	0	0	189	5.13%
\$400—\$499,999	49	51	62	0	0	0	0	0	0	0	0	0	162	4.39%
\$500—\$599,999	38	23	31	0	0	0	0	0	0	0	0	0	92	2.50%
\$600—\$699,999	12	20	19	0	0	0	0	0	0	0	0	0	51	1.38%
\$700—\$799,999	7	14	15	0	0	0	0	0	0	0	0	0	36	0.98%
\$800—\$899,999	6	5	8	0	0	0	0	0	0	0	0	0	19	0.52%
\$900—\$999,999	3	7	6	0	0	0	0	0	0	0	0	0	16	0.43%
\$1,000,000 and over	9	12	13	0	0	0	0	0	0	0	0	0	34	0.92%
Current Year	1,121	1,209	1,357	0	0	0	0	0	0	0	0	0	3,687	100%
Previous Year	1,681	1,718	2,403	2,108	2,371	2,340	1,895	1,895	1,718	1,577	1,470	1,898	5,802	
%Change	-33%	-30%	-44%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-36%	
Current YTD	1,121	2,330	3,687	0	0	0	0	0	0	0	0	0	3,687	
Previous YTD	1,681	3,399	5,802	7,910	10,281	12,621	14,516	16,411	18,129	19,706	21,176	23,074	5,802	
%Change YTD	-33%	-31%	-36%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-36%	

Prepared 04/09/2007